



WHAT WILL 2018 BRING?



There is muted optimism in the wider community when it comes to thoughts of 2018 and with sustainability appearing to be the buzz word it appears that we need to grow and adapt quicker than we ever have before. Primary industries like farming and forestry are beginning to look at how they can continue to have long term and successful futures. What is apparent is that it will not be as it has been in the past. Compared to the rest of the world New Zealand has a competitive advantage. Our climate and

strong quality assurance systems set us apart. These advantages alone will not keep us ahead of the game in a rapidly changing world. Therefore, innovative approaches and information sharing will become even more essential in 2018 and beyond.

In the fuel industry, the development of electric cars and driverless vehicles has become a more constant conversation as fuel economy standards are tightened. However, the pace at which electric vehicles become part of our lives will depend on how quickly battery costs continue to fall versus the speed of improvements occurring to vehicles as we know them now. Consumers in the end will make the choice of either conventional or electric vehicles. It is believed that at this point in time the part that governments will play in supporting electric vehicle ownership will be critical if things are to change at a faster pace in favour of electric vehicles.



COMMUNICATING WITH CUSTOMERS

The next stage of the integration of McFall Fuel and Rural Fuel will see many of the communication tools gradually merge into one look and one approach.

For the first time the monthly newsletter will be sent to all McFall Fuel customers. Traditionally, Rural Fuel have produced a quarterly newsletter *Your Rural Delivery*, while McFall Fuel sent *Fuelled* monthly to their customer base.

The two websites will gradually be phased into one so that customers can very easily access resources and information from the one location. Material Safety Data Sheets for fuel, lubricants, and ad blue are available along with tank regulations and other relevant information. We are working hard to keep all of this information up to date to ensure that it meets customer needs. Visit www.mcfallfuel.co.nz to find out more about what is available and what is going on over the coming months.

FARM TANK COMPLIANCE



McFall Fuel received notification from the Fuel Distributors Industry Safety Committee that the intention is to work towards an end of life for the Tripod Overhead Tanks. There have been notices and advice from Worksafe and its predecessors regarding the phasing out of non-compliant and unsafe tanks since 1996. We have had great uptake on our excellent Lease to Own offer and the opportunity to purchase a 600, 950, or 1350 litre tank to replace storage deemed as non-compliant. The Lease to Own Tank offer has been designed to make the upgrade as painless as possible. Some of our customers have recently replaced their tanks rather than be caught short. McFall Fuel is keen to work with customers to achieve the 1 December 2017 implementation of the Health and Safety at Work Regulations (Hazardous Substances). This regulation

requires all of us in control of, or visiting, a site to assess and remove risk from the workplace and Tripod Overhead Tanks are part of this. You may like to add your teams colours to the tank you lease to own or purchase as part of the cost you pay.



We are always looking for ways to communicate more effectively with our customers to ensure that any information required is made available.

We would like to wish all of our customers every success in business 2018.

What's Happening @ 0800 623 255

THE FORESTRY SAFETY START UP BREAKFASTS



The Forestry Safety Start Up Breakfasts are held annually in January with the intent of setting the scene when it comes to health and safety for those involved in the Forestry Industry. GJ Sole in Taranaki is running a breakfast for 200 loggers with comedian Mike King as guest speaker in Stratford while PF Olsen will hold a breakfast in Taneatua and another in Rotorua with a Panel to answer questions on health and safety from different

perspectives. Timberlands, NZFM, and Hancock Taumata also involve those crews working their forests in Safety Start Up Breakfasts. McFall Fuel has been invited to all of these breakfasts as part of the collaborative approach that is evolving to better manage those work situations where PCBU's responsibilities overlap.



REMEMBER TO PURCHASE ADBLUE TO MEET YOUR NEEDS

FUCHS TITAN CARGO



Titan Cargo 15w-40 is an ultra high-performance fuel-economy oil, for a variety of commercial vehicle diesel engines. Specially developed for Volvo with extended service intervals, exhaust after treatment and turbo-charger. Regardless of mileage, older diesel engines can also be changed over to TITAN CARGO 15W-40. Therefore, if you have newer commercial or older technology diesel engines Titan Cargo is ideal. You will save \$\$\$ and the need for two different engine oils. Talk to your sales person for advice about the

specifications and approvals. Fuchs lubricant technology is extremely innovative with the research and development geared to the requirements of customers. Their product portfolio is broken down into core categories which meet strict national and international standards. Holistic lubricant solutions are a success factor for Fuchs.



Drivers Completing Fire Training

HEALTH & WELLBEING IS GAINING MOMENTUM IN MANY BUSINESSES

People are our greatest asset is the catch cry of many businesses and yet it is only recently that greater research and development has gone into the psychosocial risks that are considered to be a leading cause of lost time from work.

There is no doubt that technological advances and the 24/7 culture that has emerged have the potential to increase the psychological pressure on people. Further to this the ageing workforce is creating a dynamic in this mix as well.

Massey University's Healthy Working Group have developed the New Zealand Workplace Barometer. It will look at the exposure to the psychological risks on important individual and business outcomes. The work will begin in 2018 and it will be interesting to see the extent of a broad range of problems including the level of absenteeism, stress, and workplace bullying which can be attributed to the psychosocial climate. Two of the areas highlighted previously have been the importance placed on personal and professional development and ensuring staff have input into their work demands and control over it.

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