

SUPPORT FOR INAUGURAL FESTIVAL OF DISABILTY SPORTS



Bryce McFall, Chair of Bay of Plenty Parafed felt that something needed to be done to give those in disability sports something to aspire to and compete in. "I am hoping that we will see the inaugural event grow over time and include more sports and have more competitors. We have begun with four sports in 2018, wheelchair basketball, wheelchair rugby, blindsports and boccia."

McFall Fuel are supporting Wheelchair Basketball because it was a natural fit for Bryce's brother Allan who has played and coached teams' at the high school his children have attended. "Family and sport have been such an integral part of our

lives for quite some time. Being able to support Bryce (front right) with this positive initiative very much reinforces the family approach that McFall Fuel takes in all that it does. McFall Fuel offers all staff the chance to apply for sponsorship support when either they or their families are competing at national or international events. To date we have supported seven staff with sponsorship for their children and six staff who have looked either to better themselves personally and professionally or to attend major or international sporting events," said Managing Director Allan McFall.

FROM THE WINTER OLYMPICS TO MCFALL FUEL



The Indianapolis 500 Green Flag is in on its inaugural relay around the world. The staff at 14 Hocking Street got to hold touch, and play with the iconic symbol that will be used to start the Indianapolis 500 on May 27 this year. Willie Kay holding the bottle of milk brought the flag to McFall Fuel as part of its New Zealand journey. The

milk is of course drunk by the winner as part of the whole Indy 500 and the brickyard excitement.

SUSTAINABILITY LEADERSHIP

There has been quite a groundswell of late as more people begin to demand greater transparency around practices which ensure that we are doing all we can to protect our environment. It is clear that businesses are being challenged to consider sustainability and balance between people, planet, and profit.

McFall Fuel were recently invited to discussions with other industry players about the disposal of lubricant containers. "It was a sourced of real pride for us to know that we are genuinely one of the few who are committed to reuse and recycling of oil containers. In fact the only business that had the ability to reuse 20 litre containers," said Lubricant Business Development Manager Todd Pelham.



McFall Fuel has recently purchased a washer, pictured above, to speed up the time consuming process for Lubricant Logistics Team. The Apollo Power Washer holds 14 x 20 Litre instead of 4 per cycle. The waste oil and the containers to be recycled are collected by bona fide operators. The containers for reuse become part of the McFall Fuel Reuse & Recycle Programme.

What's Happening @ McFall Fuel

SELECTING STORAGE TO MEET NEEDS



An ongoing challenge for both customers and McFall Fuel is to select the storage that best meets the fuel offtake of the customer and the delivery schedule to work with that for McFall Fuel. "We put a great deal of thought into meeting the business needs of our customers when it comes to storage. There is often the debate around does the customer go for the 3000 litre bulka and therefore require more frequent deliveries or are we better to step it up to a 4800 litre and in some cases a 10,000 litre

because of delivery

frequency in remote locations. There are just so many possibilities to be considered including the workflow for the customer. Getting the mix right is the challenge," said Business Development Manager Storage, Evan Fagan. "Often the thought

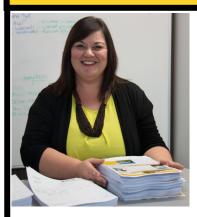


of compliance for anything over 5000 litres proves to be a concern for some customers. We try and make this as easy as possible with our Complete Package approach."



REMEMBER TO PURCHASE YOUR LUBRICANTS & ADBLUE

SYSTEMS INTEGRATION



The Finance & Administration Team have been working toward the integration of the in house software systems for the past 6 months. "A lot of testing has been carried out to ensure that at the end of March when the final transition occurs the likelihood of any issues is minimal," said Project Leader Michelle O'Riley who is based in Palmerston North. "There is a great deal to consider and the merge has given us the opportunity to introduce enhancements to our current platform as well as take the best ideas from both companies. Scott Jeanes, Logistics Manager, is working on the introduction of a new in cab solution to be used by drivers

and this needs to be accounted for as well. It is important that when we go live we are ready not only to work with the current in cab approach but that we are also ready for the change across the fleet when it comes."

FUEL EXCISE DUTY REFUNDS

NZTA has issued its first quarterly FED (Fuel Excise Duty) News to all current customers claiming Excise Duty. We recommend that you read these each time you receive them. If you have not received a copy and you are claiming excise duty refunds we recommend that you contact NZTA check your contact information with them.

NZTA is now stating, you must measure how much is left in your bulk tank. This means on the last day of each quarter you need to take a dip reading of your tank. The expectation is that recordings of the dips will be made. If you need a dipstick to make a more accurate measurement contact your Sales Representative to purchase the dipstick for your tank. The last days for each quarter in 2018 are:

- ⇒ 31 March
- ⇒ 30 June
- ⇒ 30 September
- ⇒ 31 December

Remember NZTA can request confirmation of dip readings at any stage to confirm refund eligibility.



McFALL LOYAL

The Complete Package











