



FUELLED

NEWSLETTER

DECEMBER 2020

WHAT WILL 2021 BRING



Gisborne Driver, Perry Brown waiting for the gate to close at the new yard before getting on with his day.

Will we be looking in our rear view mirrors or heading towards the sunrise in 2021? The United Nations declared 2021 as the International Year of Peace & Trust; the International Year of Creative Economy for Sustainable Development; and the International Year for Fruit and Vegetables. In the Chinese calendar we move from the Year of the Rat to the Year of the Ox. There will also be a number of events like the Olympics in Japan to be held because they were postponed in 2020.

However, there is no doubt that we will all be focused on the economy and what it will mean for the success of our own businesses and those of others. At present about 80% plus businesses believe that they will either remain the same (40%+) or get better. Cautiously optimistic seems to be the catch phrase being used. In typical kiwi fashion we have not wasted the opportunity, taking time to look for improvements and then making changes where needed so that our businesses have the flexibility needed in the changing environment. 85% of organizations in a business survey stated they were feeling more positive and believed that they had changed for the better. "We are constantly looking at how we can improve our customer service by working together to achieve innovative solutions to meet the needs of different sectors and different businesses," said Allan McFall.

THANKS, APPRECIATION, AND BEST WISHES

As 2020 draws to a close and we reflect on what has been a tumultuous year we have nothing but huge admiration and respect for our loyal customers and suppliers who showed huge determination and resilience in keeping their businesses running and our supplies coming. We have most sincerely appreciated the way everyone has worked with us and been understanding even at the most difficult times. At present global supply chains are still placing pressure and causing disruptions for some products for many of us. And while the global pandemic is far from over like many businesses we are trying to manage any changes with the least impact on our customers in particular.

Thanks so much for 2020, whether you are taking a break or working through the holiday period. Take care and enjoy your time away with your family and friends.



CHRISTMAS/NEW YEAR

We will be closed on Christmas Day, Boxing Day, December 28 (Boxing Day observed). New Years Day and January 4, 2021.

FARMERS ARE TO BE CONGRATULATED

Over the past two to three months the great majority of farmers have taken a positive approach to seeing the end of life for the overhead tripod tanks that they have had for years. "What is tough is that some farmers have gone to a great deal of trouble to create platforms and ladders to make the tank they have safer but unfortunately the ruling in 1996 was that these tanks could not be retrofitted. McFall Fuel have tried for the past few years to make it as easy as possible for farmers to upgrade with lease to own options made available along with the ability to purchase a tank and these have been extremely well received," said Warren Broadmore, Business Development Manager Farming. "While we understand the frustration, we are all responsible for keeping each other out of harms way."

The effort that some farmers and orchardists have recently gone to, sees an area set aside, and neatly prepared for the tank. Some have even gone as far as creating a concrete pad to secure the tank to. Congratulations to all farmers who have made the move.



What's Happening @ McFall Fuel

BEING ALERT & AWARE ON THE ROAD



The McFall Fuel Heavy & Light Fleet encounter everything from accidents to extremely dangerous driving out on the roads. The emphasis put on driver training by the business is seen as a number one priority. Recently two Sales Team members had just finished their first aid refresher in the morning and were just returning from delivering a tank to a customer. Suddenly they were confronted with a car on its side and a woman trapped and seriously injured along with a passenger in shock with a broken arm and other injuries. Greg Putt put the arm in a sling as per his training while Todd Pelham was covering the wounds of the injured woman and keeping her calm while waiting for St John to arrive. Both said, "coming across this accident realized the value of our first aid training. The need to remain calm, take a planned approach, and ensure that you look after the immediate needs."

As we all know as the holiday period approaches there is increased traffic congestion and people under pressure driving on unfamiliar roads that can cause our blood pressure to rise. Being alert and aware at all times, taking into account what you have control of like the time of the day you drive and the distances to be covered to reach the destination is important. We all know that some routes are safer than others and at this time of the year many of our roads will be under construction because of the fine weather. Take care and enjoy the festivities safely.

USE LOYALTY POINTS FOR CHRISTMAS



Using Loyalty Points for Christmas either on yourself, the business, or for others is a great way to go. There are so many options to choose from. While international travel options are limited and there is the need to quarantine seeing NZ seems to be the way to go. More New Zealanders have taken the time to explore their own

country over the past few months using their loyalty points with Mondo Travel.

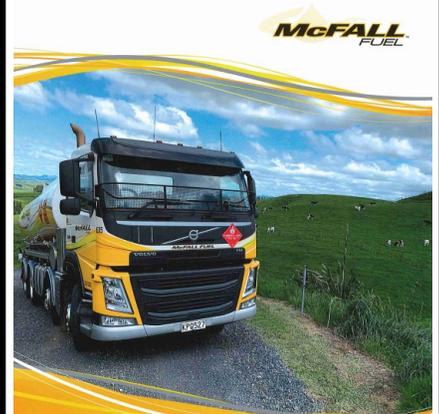
What about oil for the boat to enjoy the months ahead or any lubricant product that will help over the coming months.

Gather Bags make the ideal Christmas present for family members or friends with the four or six bottle carrier and range of other bags included. Also there is the new range of the Stoney Creek for Summer. Which

includes jandals, caps, shorts for the family plus summer shirts for both men and women. There are more items to choose from so please do not hesitate to contact Lara—lara.griffin@mcfallfuel.co.nz and find out more about the possibilities that McFall Loyalty offers.



CALENDAR 2021



2021

The McFall Fuel staff take great pride in submitting their photos for the annual calendar and twenty nine had photos selected for the 2021 calendar. The Team who draw the calendar together with Tessa Rowe from Kale Print consists of Lara Griffin and Kerry Bisset-Larsen. "It has become quite competitive among some staff," said Kerry Bisset-Larsen, "with questions asked when someone's pride and joy is not chosen." The Sales Team along with the support of other staff will be distributing the McFall Fuel calendar for 2021 from the beginning of December. "It is really exciting that we have already received some fantastic photos for the 2022 Calendar," said Lara. "This really shows just what pride people have in their work and their Regions across the North Island."

**McFALL
LOYALTY**

The Complete Package



BULK FUEL



FUEL CARD



FUEL TANKS



LUBRICANTS



SERVICE



TANK REPAIRS & MAINTENANCE