



## RELATIONSHIPS ESSENTIAL TO ACHIEVE SITE SAFETY



Site safety is not only paramount for the customer but also for McFall Fuel and the driver delivering the fuel. This photograph illustrates the on site work being completed to ensure that the delivery to a straddle is as safe as possible. This required discussion with the customer as to what they could do to make the site safe and then observations of the delivery in progress were completed to determine what further adaptations needed to be made to the platform that the driver works from.

We are also continuing our work with customers on tank compliance whether they be on farms or in commercial settings. The access to tanks, their location, and their state of repair is something that requires us to work together to achieve the safest possible standards for all parties.

The emphasis on Primary Duty of Care and carrying out Due Diligence in a more rigorous way has to be good for not only the industry but also the working relationship.

## DRIVER TRAINING HAS ALWAYS BEEN TOP OF THE MCFALL FUEL AGENDA

“We have always taken a consistent approach when it comes to training drivers for the demands of delivering fuel,” said Operations Manager Paul Clampitt. “We are well aware that on the roads and on site every action taken must achieve the standard set.” Having recently employed a new driver who has gone through the professional training to be a fuel driver the first comment he made was how much thinking needed to be done on the job and how much knowledge needs to be acquired. With 200 hours in cab training with a buddy trainer out in the field all aspects of delivering fuel are covered. Every year we reassess drivers using the same Task Observations to see that they are following the processes in the correct sequence.



McFall Fuel 'I' Endorsed Driver Nigel Heke is pictured at a training session dealing with a spill

## FIRST OF MCFALL LOYAL TRAVEL BOOKED



LANCE & ANDRE AT PUKÉKOHE EARLIER THIS YEAR

The first of the McFall Loyal travel has been booked with The Tour Company using the rewards earned on fuel and lubricants. The customers who have looked into family holidays have been really impressed with the prompt replies and the travel package drawn together “is just perfect”.

Lance Hughes of Hamilton Asphalts said that they were so impressed with what was put together for them later in the year that they used The Tour Company to get Andre Heimgartner here for the June 4th Enduro at Bruce Maclaren Motorsport Park in Taupo.

“We found them very professional when it came to planning our family holiday to Los Angeles and Hawaii to see Pearl Harbour which has always been a dream of my youngest. Having the travel rewards has made this possible for us.”

Remember to ask your Sales Representative for an update on your loyalty points.

# What's Happening @ 0800 623 255

## LUUKA'S MENU FUN IN RIO



Rio went well, for Luuka. "It was a great training camp before heading to the UK. It has been really beneficial to come back and train on the course that we will race on for the Olympics. I will miss training here (though right now I am very much ready to leave). This camp in Rio went smoothly, and the more I come back, the more the chaos becomes normal and every day there is something amusing to see. Horses and carts, crazy

drivers, burnt out cars, a hair salon on the street under a tent... Rio has it all."

"This camp I also learnt that it will be helpful to learn a bit of Portuguese so I can order food at restaurants. I will bring all of my own cooking supplies because when I have eaten out it has been very hit and miss. The other night I ordered a cuban chicken which turned out to be battered and fried onion, banana and chicken and a salad of creamy coleslaw garnished with potato chips! It was an entire plate of fried, beige coloured food and it was not ideal. Another time we ordered a salad and it came garnished with Frosties cereal flakes."

"Nottingham is my usual training base and it will be a lot colder than I would like. However, I will be in one place for five weeks which has not happened yet this year. This is tactical and we had to consider whether to miss a two week training camp in Rio or having a longer block somewhere. It is hard sometimes to find a good routine when I am moving around a lot."

## PIONEER CONTRACTORS FORUMS

McFall Fuel is a sponsor for the Pioneer Contractor Forums and is looking forward to being part of the revamped approach for 2016. The forums will provide industry updates.



## SPECIAL OFFER ON LUBRICANTS

With the final stock take for the 2015-16 year it was decided that some of the less popular lines would be phased out and so there are good specials to be had beginning the month of May. Ask your sales rep or call the Office to find out what bargains may be available. There is hydraulic oil, heavy duty gear box and differential oil. There is also both 2 stroke and 4 stroke Silkolene. All products have been heavily reduced and it will be on the basis of first in first serve.

**HAVE YOU ASKED ABOUT THE SPECIALLY PRICED LUBRICANTS**

## SUPPORTING CUSTOMERS WITH TANK COMPLIANCE



McFall Fuel are keen to support the farm market with an extension on the Lease to Own offer on farm tanks. Originally, set at 24 months, it has now been extended to 36 months. "The farm tanks on offer are robust and meet the agreed standards," said General Manager Rick Williams. "We are more than happy to work with farmers to achieve the best location for the tank on site as well."

When it comes to those tanks that require Location Test Certificates McFall Fuel is able to work closely with customers

to meet not only the legal requirements of site preparation and placement of the tank but also the signage, spill kits, and other demands.



**McFALL LOYAL**

*The Complete Package*



FUEL



FUEL CARD



FUEL TANKS



LUBRICANTS



SERVICE



TANK REPAIRS & MAINTENANCE